
Hewlett-Packard

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Additional company information can be acquired from:

WWW Site: <http://www.hp.com/hpinfo>

Address

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Position Title:

Research Scientist

Job Description:

HP Labs Research Staff Member – Post-Sales Services Research Hewlett-Packard Laboratories (HPL) is an international research organization with its headquarters and largest facility located in Palo Alto, California. As HP's central research organization, HP Labs' purpose is to deliver breakthrough technologies and technology advancements that provide a competitive advantage for HP, by investing in fundamental science and technology in areas of interest to HP.

We are currently seeking a highly qualified self-motivated Member of the Technical Staff to help shape the future of HP's support service offering. The role of this individual is to investigate, develop and implement analytical models of decision problems in the design and pricing of post-sales support services. He or she will also build models for incentive contract design and supply chain coordination between HP & its partners. The broad business goal for this research is to improve the attach rate of support services to HP's products. The candidate selected for this position will work on select areas of high business priority in our research program on mathematical modeling, as a member of a small interdisciplinary team with backgrounds in optimization, stochastic modeling, game theory/economics and statistics. This team collaborates with leading researchers in academia in areas of joint interest. The individual is expected to contribute to the problem formulation, model building, and demonstration of benefits through prototype implementation.

Apply: <http://www.hpl.hp.com/jobs/#254895>

Organization: HP Labs

Department: Business Optimization Lab

Sector: Industry

Location: Palo Alto, CA

Job Requirements:

Degree: PH.D. Candidate PH.D.

Years Experience: 2-5

Citizenship: US Work Authorization

Fields of Interest

- Operations Research, Economics, Marketing Sciences
- Appl. Probability/Statistics
- Decision Analysis
- Math Programing/Optimization
- Operations Management

Other Skills Required or Preferred:

Qualifications:

Must:

- Ph.D. degree in a relevant field (Operations Research, Management Science, Economics, Industrial Engineering, Decision Sciences, Marketing Science, Statistics, or similar areas.)
- Extensive research background in one or more of following areas: game theory, contract theory, consumer choice modeling, pricing or revenue management, channel coordination.
- Demonstrated ability to identify important problems and carry out research as shown by publications in top-tier journals or conferences.
- Ability to work independently and in teams.
- Excellent written and verbal communication skills.

Desired:

- Research experience in mathematical analysis of service design & pricing.
- Skills in algorithmic software prototyping.
- Skills in data mining/machine learning and text mining.

Planning to attend the next National Meeting Job Placement Service